

ASQ 25-27 Land Management Questions

I am writing to you on behalf of [Resource Environmental Solutions](#) (dba HGS LLC) in regard to the RFQ titled "ASQ 25-27 Land Management Services". Please find our questions below:

1. Section 1.3 ("Type of Contract") notes that CAW staff will select the best-qualified firms based on project needs and negotiate professional services agreements where applicable. Could you clarify how many contracts CAW intends to award under this RFQ? [The amount of contracts vary from year to year based on need and projects that arise.](#)
2. For context, can CAW provide a list or number of contractors who currently hold contracts for land management and related services? [Two contractors have contracts under the current ASQ, Equilibrium and The Nature Conservancy.](#)
3. Section 4.1.c ("Response Score") lists seven scoring subcategories beginning with 4.1 ("Statement of Qualifications") and ending with 4.7 ("Familiarity with and proximity to the CAW service area"). Since subcategories 4.2-4.7 are all subcategories of 4.1 ("Statement of Qualifications"), it is not clear how CAW intends to apply the weighted scoring for each subsection during its evaluation. Please explain how 4.1, which receives 25% of the score, will be evaluated. [Covers 2.1 and 2.2](#)
4. Section 2.2 ("Minimum Qualifications") outlines specific requirements for each category, and Section 1.25 ("Subcontractors") addresses subcontractor roles. Would CAW allow respondents to use the experience, licensure, and personnel qualifications of subcontractors to meet the minimum qualifications for specific service categories? [Yes, section 110 A 3 states The original response should include a list of subcontractors, if applicable.](#)
5. Section 1.10 ("Response Documents") states that the solicitation may be submitted electronically to procurement@carkw.com. Can CAW confirm that electronic submission via email alone is sufficient, and that a printed original is not required for compliance? [Yes, you will receive an email confirmation that response has been received. Printed original is not required if submitted electronically.](#)
6. Section 2.2 outlines minimum qualifications for Categories 1 and 2, including licensure requirements (e.g., Arkansas Pesticide Applicator License for ecological restoration work). Will CAW accept responses from firms currently licensed in states with reciprocity, provided that they intend to secure Arkansas licensure prior to any project award? [No, Respondent must have an Arkansas Pesticide Applicator License through the Arkansas State Plant Board for any services that include herbicide application.](#)

7. Section 1.3 discusses project-based selection following qualification review, and Section 4.1 describes the evaluation criteria. Can CAW clarify whether rankings and selection of apparent successful respondents will be done separately for each service category, or based on an overall score across all categories? [The score is based on an overall score across all categories, but a successful respondent will only be offered work for categories which they are qualified to perform.](#)